

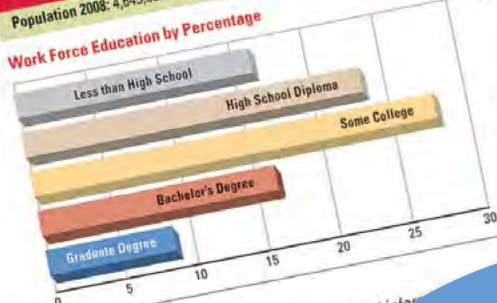
SITE Selection

COMING IN JANUARY 2012

State of the States Data Pages & Brokers Directory

ALABAMA
 Alabama Development Office
 401 Adams Avenue, 6th Floor
 Montgomery, AL 36130
 Neal Wade, Director
 Ph# 334-242-0400
ado.state.al.us

Governor: Bob Riley
 Population 2008: 4,645,002 Population growth forecast 2008-2013: 3.59%
 Median household income: \$44,284



FDI by Non-Bank U.S. Affiliates of Foreign Firms
 Gross Investment in Plant, Property and Equipment 2002-2006: \$20.5 billion
 Employment 2006: 81,800

Production Occupations
 Total Employment 224,400
 Median Hourly Wage \$12.22

Right-to-work state?
 YES

Did You Know?
 • Alabama Gov. Bob Riley and the state's chief information officer were recognized in 2008 as two of the country's top 100 officials who improve government through technology in Technology magazine.



Plus...

- > The Green Imperative
- > Logistics Hubs
- > Customer Contact Centers
- > Super Sites

...and much more>>

Incentives Update
 The Income Tax Capital Credit is a credit of 5 percent of the capital costs of a qualifying project, to be applied to Alabama income tax liability.

For qualifying projects, the Tax Incentive Reform Act of 1992 gives cities, counties, and public industrial authorities the ability to abate a range of taxes (similar abatements are available for brownfield redevelopment).
 Gov. Bob Riley in May 2009

signed into law amendments to both the capital credit and abatement programs that expanded the range of business activities, while adding or strengthening job creation and workforce development programs and clawback

Old Dominion Freight Line Inc. Birmingham Shelby

MF = Manufacturing OF = Office HD = Headquarters CC = Contact Center DW = Distribution/Warehouse Exp = Exported

The State of the States Data Pages

Don't miss the most detailed compendium of state data printed for the development industry.

Ever wished you could find the latest state information about corporate facility projects, legislative and incentives policy, FDI, wages and work force demographics in one credible publication? These State of the States Data Pages will make that wish come true in the January 2012 issue of Site Selection.



SUPER SITES

For the eighth year in a row, we scour North America and beyond for sites measuring 1,000 acres (405 hectares) or more, at least partially cleared and well on the way toward permitting and zoning for industrial development.

But one man's "prepared site" frequently can be another's "back forty." As numerous site certification programs step into the fray, we ask: What separates contenders from pretenders? How do corporate real estate directors define "ready"? And what kind of large-site certification programs exist beyond U.S. shores? The 2012 Super Sites update will have the answers.

Along with a comprehensive chart listing data points and contact information, we interview both the hunters and the hunted about how they assemble, acquire, occupy and certify these large parcels.



Customer Contact Centers

The contact center sector is constantly in flux as companies seek the right mix of language skills, labor rates and proximity to customers. While some firms continue to look East, the Americas continue to see investment, especially in certain niches such as financial services and other sectors that prefer to stay close to their customers. Multilingual regions are especially attractive. In our January report, Site Selection will cover the world by examining the key regions of the Americas, EMEA and Asia to determine which locations are landing the most significant projects.

Special Advertising Sections

- Alternative Energy Hot Spots
- International Business Attractions
- Advanced Manufacturing and R&D

The Green Imperative

Businesses of all types realize they need to act on the "Green Imperative," but what exactly is it?

Most corporate real estate managers are looking for strategies and deliverables that above all provide a favorable return on investment associated with "green" facilities and properties. Our report will examine projects where today's — and tomorrow's — environmental standards are being applied. What has worked for the industrial asset manager tasked with executing the Green Imperative? What hasn't? And what regions lead the way with "green" and sustainable energy projects?



Logistics Hubs

Driven by air, sea, river, rail and highway proximity, the new world of supply chain location analysis is bringing attention to some new spots on the globe. And it's causing some territories to dust off old assets and balance their reliance on imports with export-related manufacturing. Look to this report for insights into how fuel costs, financing and emissions are influencing corporate decision-making, and for an update on how U.S. East Coast ports continue to prepare for the post-Panamax world.

Area Spotlights

New projects and trends will be covered in the following state, regional and international spotlights:

States

- | | | |
|---------|-------------|---------|
| Alabama | Michigan | Wyoming |
| Idaho | Mississippi | |
| Maine | New York | |

Regions

- Central Plains (KS, MO, NE, ND, OK, SD)
- Gulf Coast (AL, FL, LA, MS, TX)
- Pacific Northwest (AK, OR, WA)
- Western Canada (AB, BC, MB, SK)

International

- Asia-Pacific, Japan, Mexico, Middle East

Special Distribution: Spring IAMC Professional Forum: Austin, Texas; Airport Cities: Denver, Colorado; and MIPIM: Cannes, France



Call your Site Selection advertising representative today. Advertising space deadline is December 2nd.

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